



Axon Enterprise, Inc.
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Q-612401-45551.781KB

Issued: 09/16/2024

Quote Expiration: 09/30/2024

Estimated Contract Start Date: 12/01/2024

Account Number: 106828

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Lima Police Dept. - OH 117 E Market St Lima, OH 45801-4911 USA	Lima Police Dept. - OH 117 E Market St Lima OH 45801-4911 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kyle Brennan Phone: Email: kybrennan@axon.com Fax:	Michael Wick Phone: 419.221.5185 Email: michael.wick@cityhall.lima.oh.us Fax:

Quote Summary

Program Length	46 Months
TOTAL COST	\$43,525.40
ESTIMATED TOTAL W/ TAX	\$43,525.40

Discount Summary

Average Savings Per Year	(\$126.56)
TOTAL SAVINGS	(\$485.16)

Payment Summary

Date	Subtotal	Tax	Total
Nov 2024	\$15,410.84	\$0.00	\$15,410.84
Sep 2025	\$9,371.52	\$0.00	\$9,371.52
Sep 2026	\$9,371.52	\$0.00	\$9,371.52
Sep 2027	\$9,371.52	\$0.00	\$9,371.52
Total	\$43,525.40	\$0.00	\$43,525.40

Quote Unbundled Price:	\$43,040.24
Quote List Price:	\$44,186.56
Quote Subtotal:	\$43,525.40

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
73352	TRUE UP - BWC HARDWARE FINANCING	1	14		\$23.30	(\$24.98)	(\$349.68)	\$0.00	(\$349.68)
73352	TRUE UP - BWC HARDWARE FINANCING	8	14		\$23.30	\$23.30	\$2,609.60	\$0.00	\$2,609.60
BWCamTAP	Body Worn Camera TAP Bundle	8	46	\$28.14	\$33.13	\$33.13	\$12,191.84	\$0.00	\$12,191.84
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	46	\$50.35	\$35.35	\$35.35	\$1,626.10	\$0.00	\$1,626.10
A la Carte Hardware									
AB3C	AB3 Camera Bundle	8			\$789.00	\$789.00	\$6,312.00	\$0.00	\$6,312.00
AB3MBD	AB3 Multi Bay Dock Bundle	1			\$1,638.90	\$1,638.90	\$1,638.90	\$0.00	\$1,638.90
A la Carte Software									
73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	8	46		\$10.59	\$10.59	\$3,897.12	\$0.00	\$3,897.12
73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	8	46		\$26.47	\$26.47	\$9,740.96	\$0.00	\$9,740.96
BasicLicense	Basic License Bundle	8	46		\$15.88	\$15.92	\$5,858.56	\$0.00	\$5,858.56
Total							\$43,525.40	\$0.00	\$43,525.40

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB3 Camera Bundle	11534	AXON BODY - CABLE - USB-C TO USB-A (AB3 OR FLEX 2)	9	1	11/01/2024
AB3 Camera Bundle	73202	AXON BODY 3 - CAMERA - NA10 US BLK RAPIDLOCK	8	1	11/01/2024
AB3 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	9	1	11/01/2024
AB3 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	11/01/2024
AB3 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	11/01/2024
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - DOCK - EIGHT BAY	1	1	11/01/2024
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	1	1	03/01/2026
Body Worn Camera TAP Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	8	1	03/01/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	8	12/01/2024	09/30/2028
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	8	12/01/2024	09/30/2028
A la Carte	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	8	12/01/2024	09/30/2028
A la Carte	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	8	12/01/2024	09/30/2028

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	1	11/01/2025	09/30/2028
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	8	11/01/2025	09/30/2028

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	117 E Market St	Lima	OH	45801-4911	USA

Payment Details

Nov 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
HW Upfront payment	73352	TRUE UP - BWC HARDWARE FINANCING	1	(\$349.68)	\$0.00	(\$349.68)
HW Upfront payment	AB3C	AB3 Camera Bundle	8	\$6,312.00	\$0.00	\$6,312.00
HW Upfront payment	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$1,638.90	\$0.00	\$1,638.90
Year 1	73352	TRUE UP - BWC HARDWARE FINANCING	8	\$567.31	\$0.00	\$567.31
Year 1	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	8	\$847.20	\$0.00	\$847.20
Year 1	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	8	\$2,117.60	\$0.00	\$2,117.60
Year 1	BasicLicense	Basic License Bundle	8	\$1,273.60	\$0.00	\$1,273.60
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$353.50	\$0.00	\$353.50
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	8	\$2,650.41	\$0.00	\$2,650.41
Total				\$15,410.84	\$0.00	\$15,410.84

Dec 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	BWCamTAP	Body Worn Camera TAP Bundle	8	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73352	TRUE UP - BWC HARDWARE FINANCING	8	\$680.76	\$0.00	\$680.76
Year 2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	8	\$1,016.64	\$0.00	\$1,016.64
Year 2	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	8	\$2,541.13	\$0.00	\$2,541.13
Year 2	BasicLicense	Basic License Bundle	8	\$1,528.32	\$0.00	\$1,528.32
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$424.20	\$0.00	\$424.20
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	8	\$3,180.47	\$0.00	\$3,180.47
Total				\$9,371.52	\$0.00	\$9,371.52

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73352	TRUE UP - BWC HARDWARE FINANCING	8	\$680.76	\$0.00	\$680.76
Year 3	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	8	\$1,016.64	\$0.00	\$1,016.64
Year 3	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	8	\$2,541.13	\$0.00	\$2,541.13
Year 3	BasicLicense	Basic License Bundle	8	\$1,528.32	\$0.00	\$1,528.32
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$424.20	\$0.00	\$424.20
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	8	\$3,180.47	\$0.00	\$3,180.47
Total				\$9,371.52	\$0.00	\$9,371.52

Sep 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73352	TRUE UP - BWC HARDWARE FINANCING	8	\$680.76	\$0.00	\$680.76
Year 4	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	8	\$1,016.64	\$0.00	\$1,016.64
Year 4	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	8	\$2,541.13	\$0.00	\$2,541.13
Year 4	BasicLicense	Basic License Bundle	8	\$1,528.32	\$0.00	\$1,528.32
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$424.20	\$0.00	\$424.20
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	8	\$3,180.47	\$0.00	\$3,180.47
Total				\$9,371.52	\$0.00	\$9,371.52

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

9/16/2024

